

# 2024 Q4 Conference Call

#### Agenda:

- About RichWave Technology Corp.
- Business Performance by Segment
- Financial Report
- ESG Highlight

### **About RichWave Technology Corp.**

#### **Business Direction & Strategy**

Growing Position in Wi-Fi~Wi-Fi7 and Beyond

Diversified Offering in IoT, Mobile, Automotive Applications

Mastering Multiple Diversified Technology

Best Partner and Excellent Customer Service

**Creating Long Term Value with Technology and Market Strategy** 



**Founded** 

Jan. 2004



**Listed in TSE** 

Nov. 2015



Product

300+



**WW Granted Patent** 

695



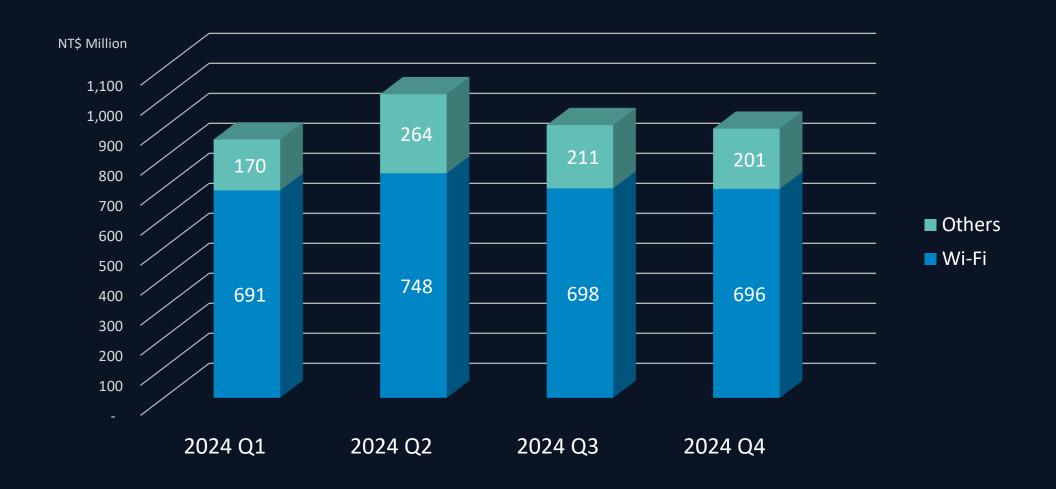
2023 IP Ranking

72



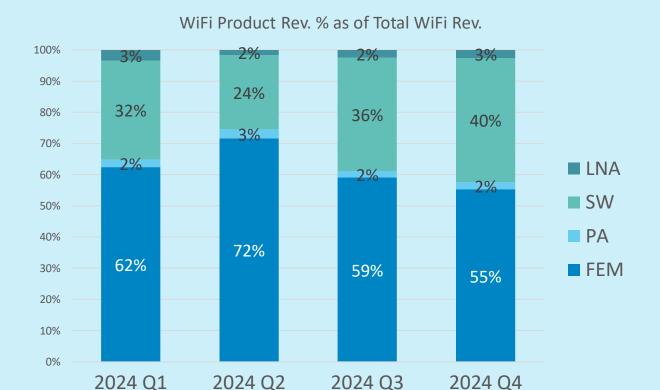


## Revenue-by Segment



### Position in High Performance FEM and 3rd Parties' Platform

#### Position in Wi-Fi market



Qualified by Main Chip Platforms









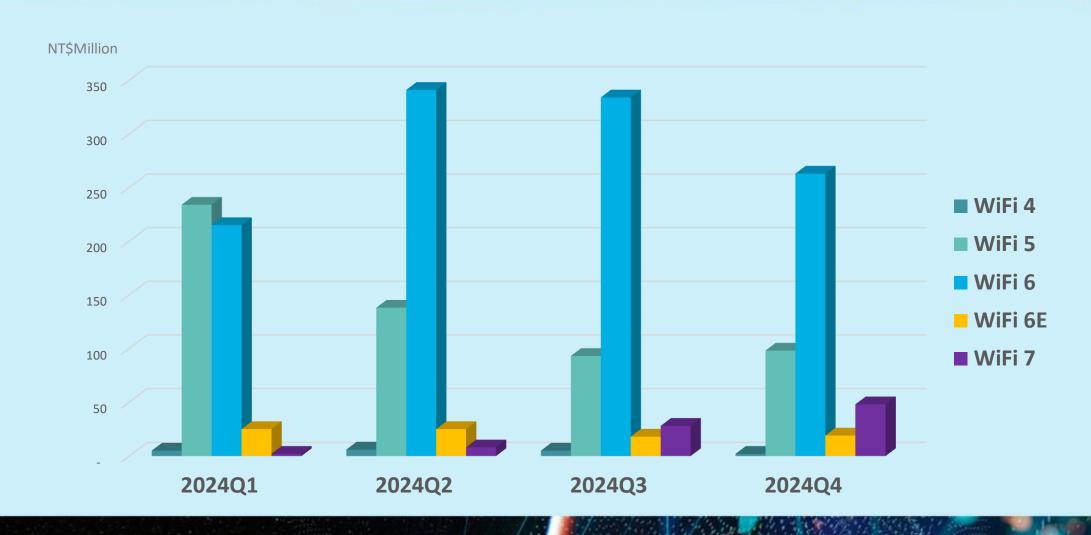




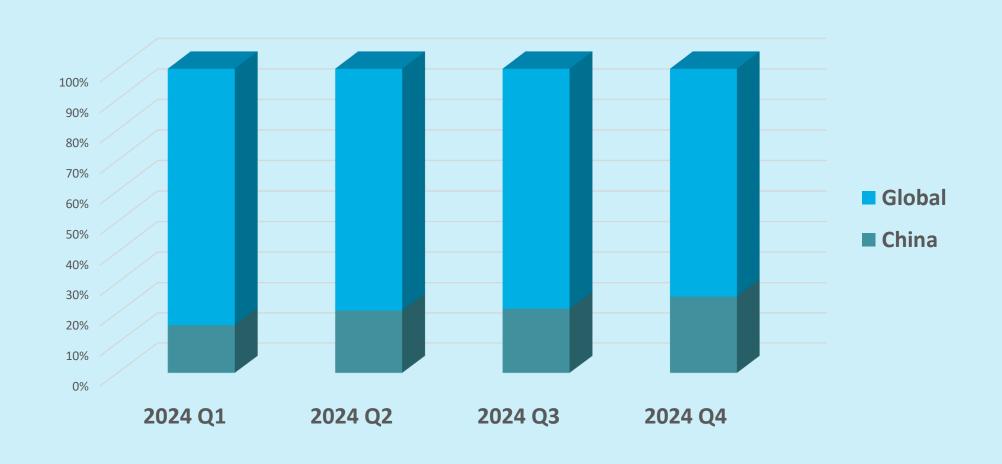




## Wi-Fi FEM Revenue by Protocol



# WiFi & CPE Revenue by Region





- Wi-Fi7 design in cases continue to increase
- New Wi-Fi7 models ready to ship
- M platform: Wi-Fi7 2.4/5/6G FEM complete
- Q platform: Wi-Fi7 2.4/5/6G FEM complete
- B platform : Wi-Fi7 2.4/5/6G FEM complete





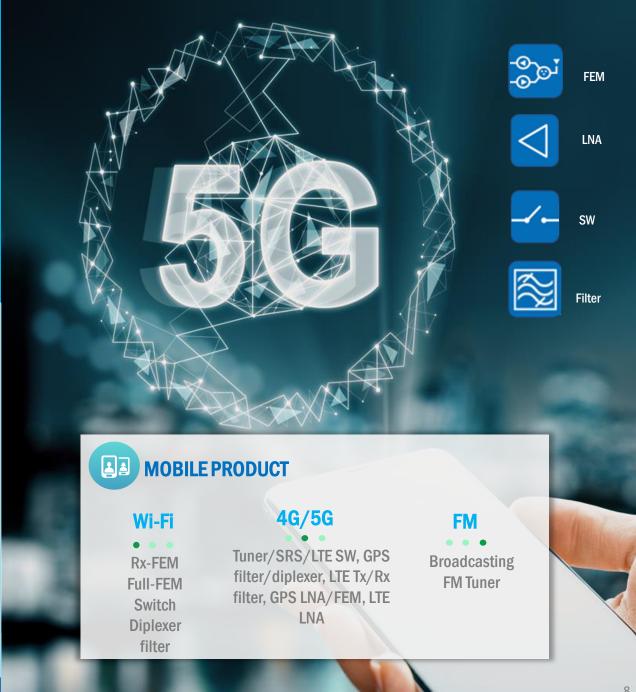




- **Expanding smartphone product line.**
- Smartphone WiFi6 and WiFi7 continue to ship.
- GPS L1/L5 LNA and FEM design in new customer.
- LTE/5G LNA and switch design in continue.

### **MOBILE PRODUCT REVENUE**





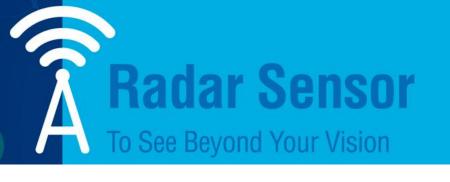


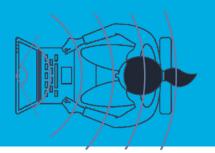
- High growing potential segment
- Automotive parts follow S-QA-012 and AEC-Q100
- Continues to ship to worldwide customers.
- Automotive switch grows in US market



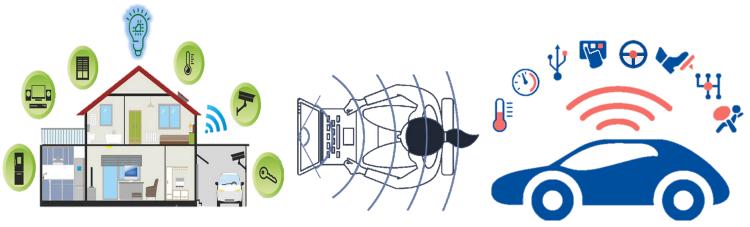
LNA

SW





- Shipment for 5.8GHz radar sensor used in smart lighting, e-lock and car security continues.
- 10GHz radar sensor solution expands to smarter appliances application, including air conditioner & TV
- 60GHz radar sensor under promotion





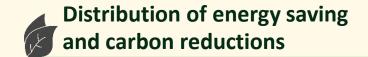
# 2023Q4~2024Q4 P&L

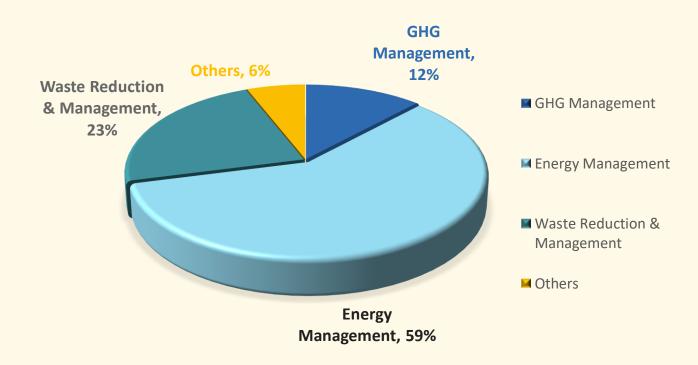
	2023 Q4		2024 Q1		2024 Q2		2024 Q3		2024 Q4		QoQ	YoY
NT\$ Thousand	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	%	%
Net Revenue	871,272	100%	860,735	100%	1,012,030	100%	908,772	100%	897,811	100%	-1%	3%
Operating Cost	595,185	68%	581,852	68%	649,537	64%	622,696	69%	591,529	66%	-5%	-1%
Gross Profit	276,087	32%	278,883	32%	362,493	36%	286,076	31%	306,282	34%	7%	11%
Operating Expense	282,802	32%	278,541	32%	287,200	28%	287,502	32%	301,741	34%	5%	7%
Operating Profit	- 6,715	-1%	342	0%	75,293	7%	-1,426	0%	4,541	1%	418%	168%
Non-Op. Profits(Loss)	- 35,393	-4%	34,610	4%	19,873	2%	-20,173	-2%	83,607	9%	514%	336%
Profit before Tax	- 42,108	-5%	34,952	4%	95,166	9%	-21,599	-2%	88,148	10%	508%	309%
Income Tax Expense (Benefit)	- 8,215	-1%	7,189	1%	19,239	2%	-4,132	0%	9,537	1%	331%	216%
Net Income after Tax	- 33,893	-4%	27,763	3%	75,927	8%	-17,467	-2%	70,347	8%	503%	308%
EPS	-0.37		0.31		\$0.84		-\$0.19		\$0.77			

### **ESG Highlights**

# **Greenhouse Gas Emissions & Environmental Sustainability Management**

The Business Continuity (BCP) management office supervised by the board of directors is expanding main aspects to greenhouse gas and environmental management. The environment committee establish short/medium term planning of energy saving and carbon reduction. The functional units such as R&D, procurement, QA and warehouse all jointly develop 13 carbon reduction action items according to product life cycle. Those action items will be checked and reporting to the board of directors.





#### **Disclaimer**

This document may contain forward-looking statements, including but not limited to all statements that address activities, events or developments that the Company expects or anticipates to take place in the future based on the projections of the Company toward the future, and various factors and uncertainness beyond the Company's control. Therefore, the actual results may differ materially from those contained in the forward-looking statements.

Some factors may cause actual results materially different from the information provided herein. These factors are: the impact of competition on product and pricing, timely acceptance of products design by our customers, timely introduction of new technologies, ability to ramp new products into volume, industry's shifts in supply and demand for semiconductor products, market oversupply or shortage, availability of supply chain capacity, financial stability in end markets, potential difficulties in talents retention, unexpected costs and expenses, loss of significant customers, involvement in legal or administrative proceedings, new regulations that may impact our business operation, fluctuations in foreign exchange rates, global economic conditions or non-economic conditions and any other risks factors.





# Thank you

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