## RichWave

# 2024 Q2 Conference Call

## Agenda:

- About RichWave Technology Corp.
- Business Performance by Segment
- Financial Report
- ESG Highlight

## **About RichWave Technology Corp.**

### **Business Direction & Strategy**



Diversified Offering in IoT, Mobile, Automotive Applications

Mastering Multiple Diversified Technology

Best Partner and Excellent Customer Service

Creating Long Term Value with Technology and Market Strategy







Listed in TSE

Nov. 2015

Founded

Jan. 2004







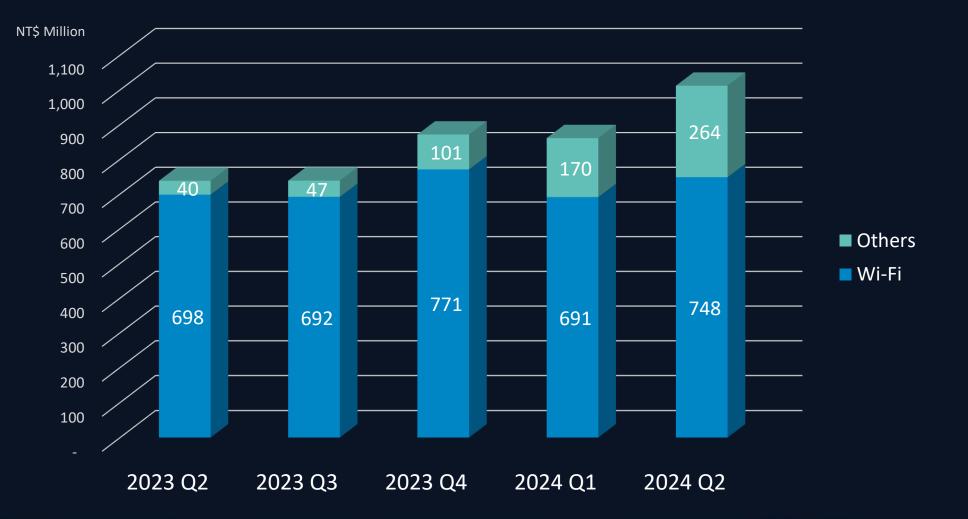
Product WW Granted Patent **IP Ranking** 647 72 285+



Worldwide Company Site



## **Revenue-by Segment**



RICHWAVE CONFIDENTIAL 3

## **Position in High Performance FEM and 3rd Parties' Platform**

### Position in WiFi FEM market

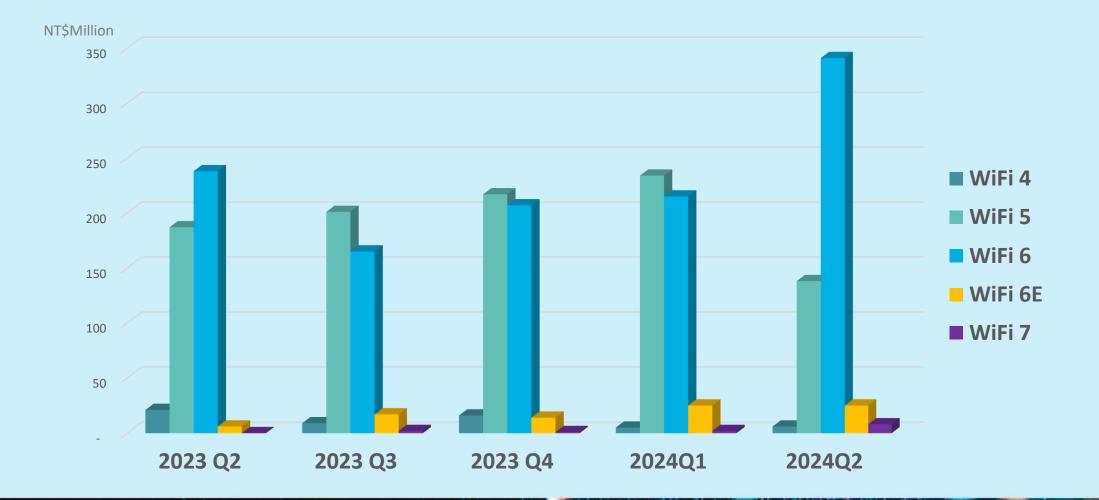


WiFi Product Rev. % as of Total WiFi Rev.

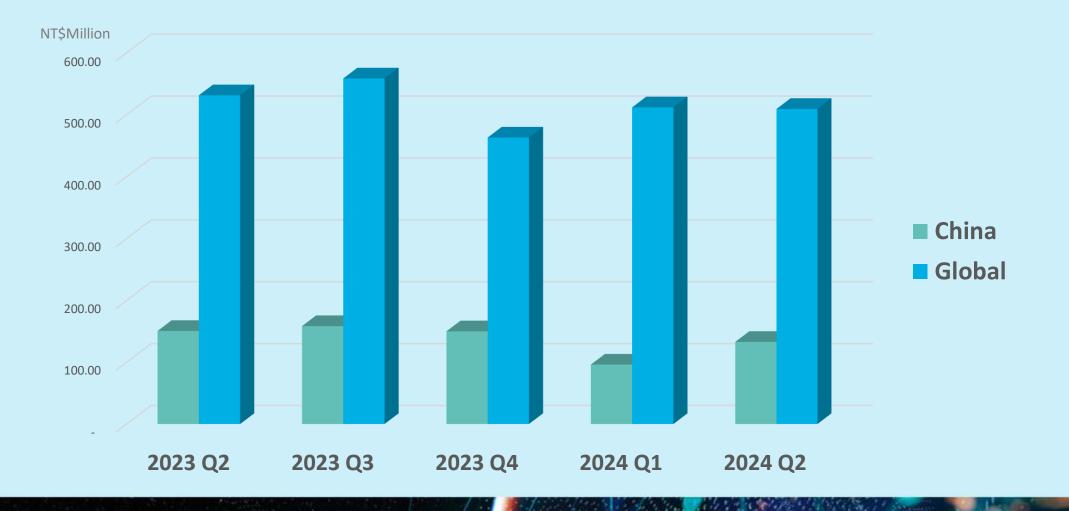
Qualified by Main Chip Platforms



## Wi-Fi FEM Revenue by Protocol



# WiFi & CPE Revenue by Region



**RICHWAVE CONFIDENTIAL 6** 



- Growing global business and customer base.
- Technology position in broadband trend and WiFi7.
- Nonlinear WiFi7 AVL approved on new platform
- Expanding filter product line.







802.11be

**E(6)** 

802.11ax





- Expanding smartphone product line. •
- Smartphone WiFi6/6E FEM design in new customer. •
- GPS L1/L5 LNA and 5G LNA Bank design in new customer. •





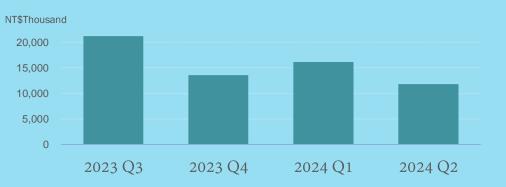
FEM

LNA

# Automotive

- Automotive parts follow S-QA-012 and AEC-Q100
- Continues to ship to worldwide customers.

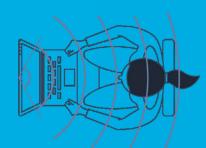
#### AUTOMOTIVE PRODUCT REVENUE



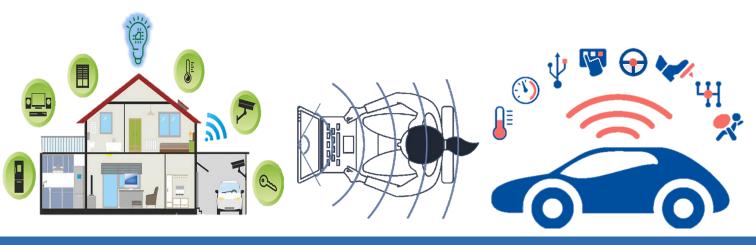
LNA

SW





- Shipment for 5.8GHz radar sensor used in smart lighting, e-lock and car security continues.
- 10GHz radar sensor solution expands to smarter appliances application, including air conditioner & TV
- 60GHz radar sensor entered sampling stage.
- In-design with millimeter wave radar.





# 2023Q2~2024Q2 P&L

	2023 Q2		2023 Q3		2023 Q4		2024 Q1		2024 Q2		QoQ	YoY
NT\$ Thousand	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	%	%
Net Revenue	737,954	100%	738,381	100%	871,272	100%	860,735	100%	1,012,030	100%	18%	37%
Operating Cost	559,909	76%	547,267	74%	595,185	68%	581,852	68%	649,537	64%	12%	16%
Gross Profit	178,045	24%	191,114	26%	276,087	32%	278,883	32%	362,493	36%	30%	104%
Operating Expense	272,367	37%	276,396	37%	282,802	32%	278,541	32%	287,200	28%	3%	5%
Operating Profit	- 94,322	-13%	-85,282	-12%	-6,715	-1%	342	0.04%	75,293	7%	21915%	180%
Non-Op. Profits(Loss)	24,186	3.3%	30,275	4%	-35,393	-4%	34,610	4%	19,873	2%	-43%	-18%
Profit before Tax	- 70,136	-10%	-55,007	-7%	-42,108	-5%	34,952	4%	95,166	9%	172%	236%
Income Tax Expense (Benefit)	-15,678	2%	-10,001	1%	-8,215	-1%	7,189	1%	19,239	2%	168%	223%
Net Income after Tax	- 54,458	-7%	-45,006	-6%	-33,893	-4%	27,763	3%	75,927	8%	173%	239%
EPS	-0.60		-0.50		-0.37		0.31		\$0.84			

# ESG Highlight

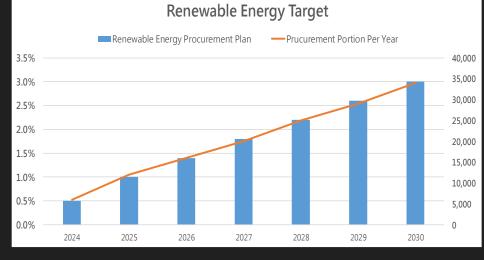
## **Environmental Goals**

- ✓ Maintaining ISO Certifications
- Non-violations of environmental regulations and environmental accidents
- Products comply with the international specification
- Create Completed Green Supply Chain

## Targets 2022-2030

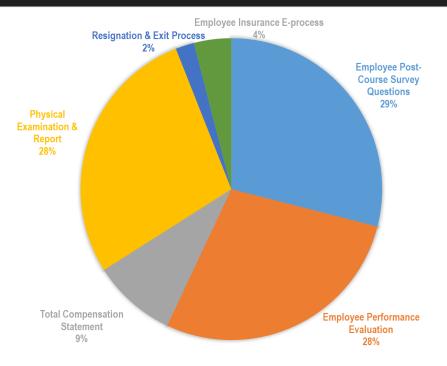
- **2030** •Reduce electricity consumption, greenhouse gas emissions and waste by 3% compared to 2023
  - Conserving water withdrawal by 2% compared to 2023
- **2025** Nonlinear-PA FEM reach 15% of the market and saving 6.02 million kWh of electricity
- **2022** Establish ESG Goals and Indicators

### **Implementing Renewable Energy**



Adapting to renewable energy use since July, 2024, the target is to reach 3% of the total electricity consumption of the parent company by 2030, and the cumulative use of renewable energy will reach 142,000kWh by 2025.

## **Reduce Carbon Emissions – E Management**



Minimizing paper consumption to hit the target of 29.4765 kgCO2e for Carbon Emissions

- Adding "Paperless work for corporate insurance" by adapting digital file to save papers and easy to filing
- Employee post-course survey questions
- Employee performance evaluation
- Total compensation statement
- Physical examination & report
- Resignation & exit process

## Disclaimer

This document may contain forward-looking statements, including but not limited to all statements that address activities, events or developments that the Company expects or anticipates to take place in the future based on the projections of the Company toward the future, and various factors and uncertainness beyond the Company's control. Therefore, the actual results may differ materially from those contained in the forward-looking statements.

Some factors may cause actual results materially different from the information provided herein. These factors are: the impact of competition on product and pricing, timely acceptance of products design by our customers, timely introduction of new technologies, ability to ramp new products into volume, industry's shifts in supply and demand for semiconductor products, market oversupply or shortage, availability of supply chain capacity, financial stability in end markets, potential difficulties in talents retention, unexpected costs and expenses, loss of significant customers, involvement in legal or administrative proceedings, new regulations that may impact our business operation, fluctuations in foreign exchange rates, global economic conditions or non-economic conditions and any other risks factors.



# Thank you

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