

# 2023 Q2 Conference Call

#### Agenda:

- About RichWave Technology
- Business Performance by Segment
- Financial Report
- ESG Highlight

#### **About RichWave Technology**

**Business Direction & Strategy** 

Growing Position in WiFi- WiFi7 and Beyond

Diversified Offering in IoT, Mobile, Automotive Applications

Mastering Multiple Diversified Technology

Best Partner and Excellent Customer Service

**Creating Long Term Value with Technology and Market Strategy** 



Founded Jan. 2004



Listed in TSE Nov. 2015



1H23 IC shipment 0.5BN pcs



Product 270+

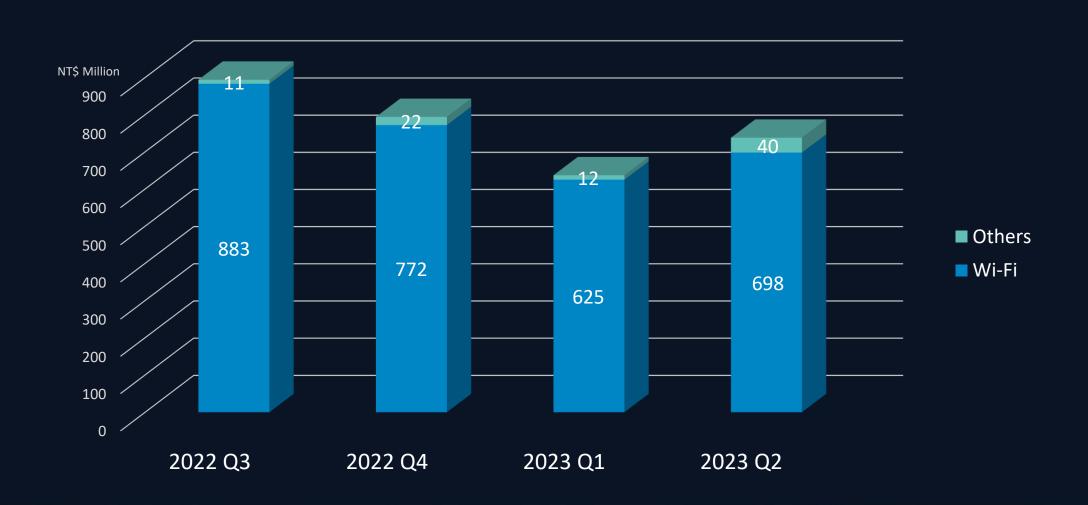


Granted patent 586



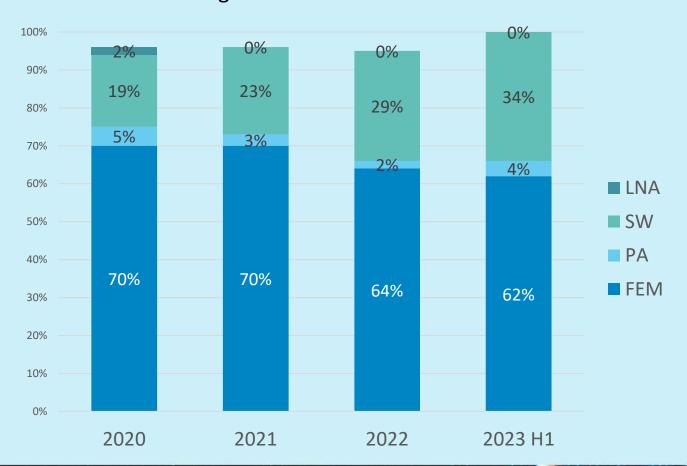


## Revenue-by Segment



## Position in High Performance FEM and 3rd Parties' Platform

#### Position in High Performance FEM market



#### Qualified by main chip platforms









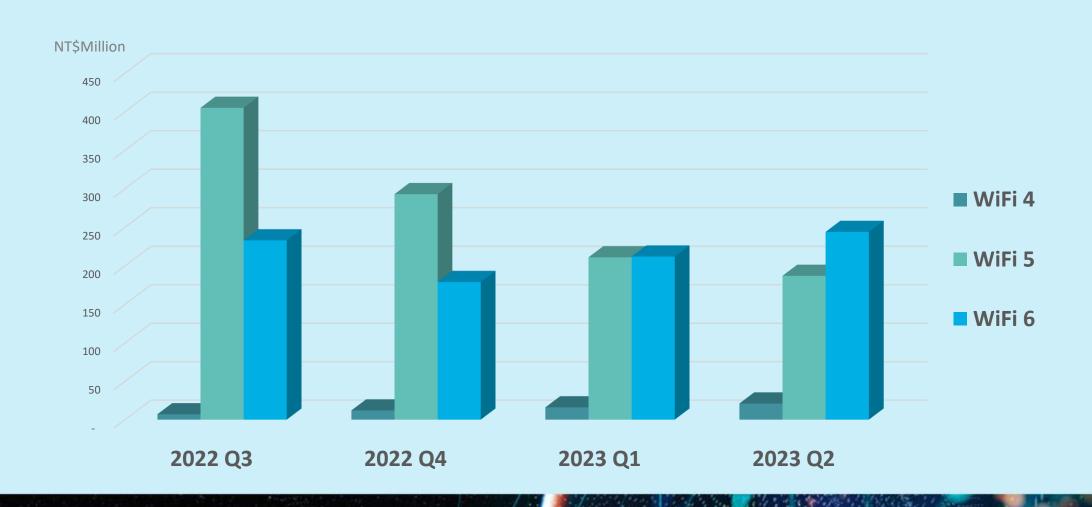




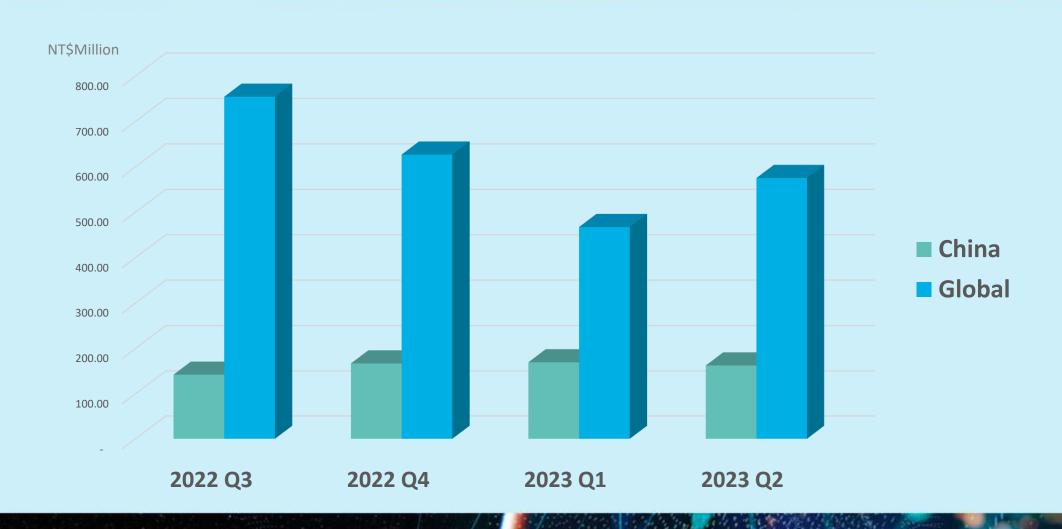




## Wi-Fi Revenue by Protocol



## Wi-Fi Revenue by Region





- **Growing global business and customer base.**
- Technology position in broadband trend and WiFi7.
- Expanding filter product line: Design in EU operators + branding networking providers.

Wi-Fi By the numbers 2023 economic value \$3.5 **Annual device Cumulative device** shipments Wi-Fi 6E access 94.6 Devices in use points **Global public** Wi-Fi 6 device access points 473 Wi-Fi 6E device Source: Wi-Fi Alliance shipments

















- Expanding smartphone product line.
- Smartphone Wi-Fi6 FEM shipping continues.
- Smartphone WiFi6E FEM design in new customer.

# MOBILE PRODUCT REVENUE NT\$Million 120 90 60 30 2022Q3 2022Q4 2023 Q1 2023 Q2









SONY



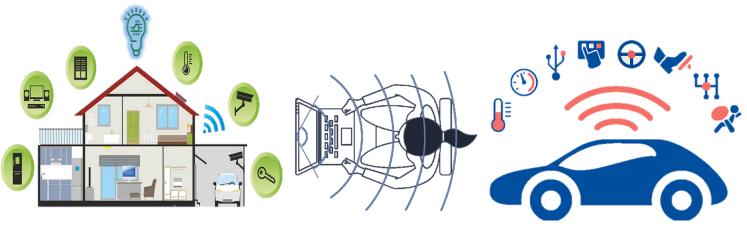
#### **Cable Switch**

Continue to win cable/DOCSIS switches in cable modems with US/EU operators.

 Cable switch market share increases. Internet Cable modem Combiner **CMTS** Cable switch Revenue NT\$Million Cable modem **CATV** network 100 Switch Router (hybrid fiber coaxial network) 80 60 Cable modem 20 CATV head end 2022 Q3 2022 Q4 2023 Q1 2023 Q2

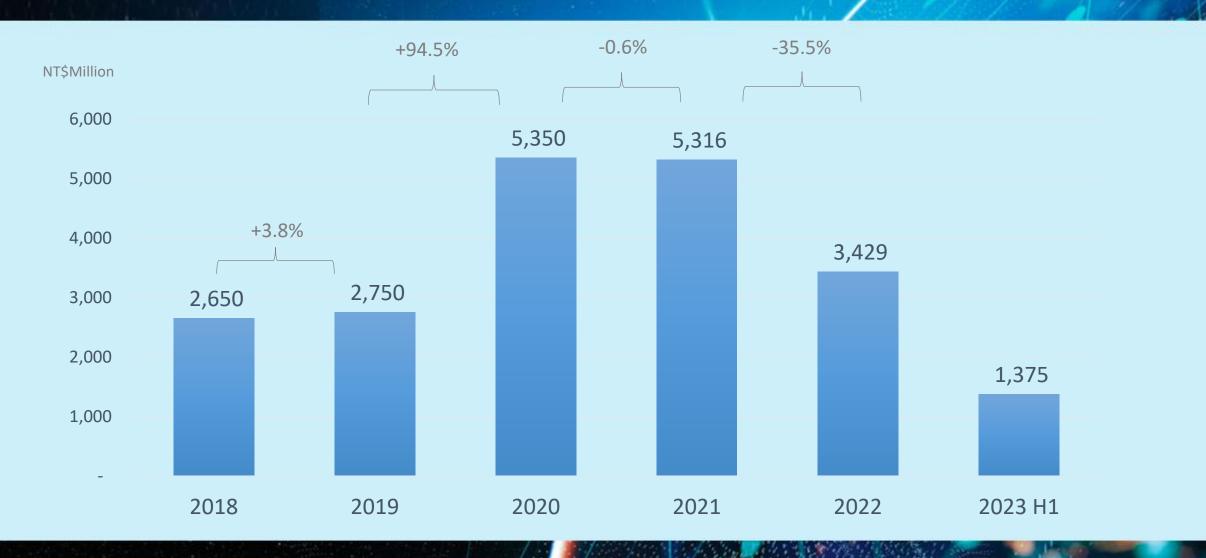


- Shipment for 5.8GHz radar sensor used in smart lighting, e-lock and car security continues.
- 10GHz radar sensor solution expands to smarter appliances application, including air conditioner & TV
- In-design with millimeter wave radar.





### 2018-2023H1 Net Sales



# 2021-2023Q2 P&L

NT\$ Thousand	2021		2022		2023 Q1		2023 Q2		QoQ
	Amount	%	Amount	%	Amount	%	Amount	%	%
Net Revenue	5,316,267	100%	3,429,371	100%	636,974	100%	737,954	100%	+16%
Operating Cost	3,770,235	71%	2,370,781	69%	480,130	75%	559,909	76%	+17%
Gross Profit	1,546,032	29%	1,058,590	31%	156,844	25%	178,045	24%	+14%
Operating Expense	1,012,424	19%	1,075,795	31%	268,004	42%	272,367	37%	+2%
Operating Profit	533,608	10%	- 17,205	-0.5%	- 111,160	-17%	- 94,322	-13%	+15%
Non-Op. Profits(Loss)	- 6,702	-0.1%	78,494	2.3%	279	0.04%	24,186	3.3%	+8569%
Profit before Tax	526,906	10%	61,289	1.8%	- 110,881	-17%	- 70,136	-10%	+37%
Income Tax (Expense)Benefit	- 61,389	-1.2%	- 6,230	-0.2%	21,948	3.4%	15,678	2.1%	-29%
Net Income after Tax	465,517	8.8%	55,059	1.6%	- 88,933	-14%	- 54,458	-7.4%	+39%
EPS	5.26		0.62		-0.99		-0.60		



#### **GOVERNANCE**

- Continuously optimized the corporate governance system, the score of 2022 Corporate Governance Evaluation improved by 11% compared to 2021.
- 0 case of violating ethical corporate management, and
   0 accusation of unethical corporate management
   behavior.
- New-established Product Research & Development Team under Sustainability Project Team launched representative products in 2022: WiFi6E Dual Band FEM, and WiFi7 high-isolation DPDT Switch.
- Over 500 patents accumulated worldwide in 2022
- ♦ 100% of main suppliers obtained ISO14001 (environmental) /ISO9001 (quality), and IATF16949 (automotive industry of quality) management system certifications.
- ♦ The proportion of local production procurement amount reached 69.9%.
- The quality management system tracked 100% of the material met the requirements of RoHS, Halogen-Free, REACH.
- Audit of ESG execution reached 100%, and achieve 100% pass rate.
- ♦ Customer satisfaction reached 98 out of 100 points.







#### **Environment**

- Implementation of ISO14001 environmental management system and ISO14064 greenhouse gas inventory in 2022, and obtained dual international certifications at the same year.
- Energy Use Intensity (EUI) decreased 5.8% compared to 2021.
- Applied on Energy conservation and carbon reduction solutions in 2022 have reduced external electricity purchase by 6,857.59 kWh, which was equivalent to lowering 3.4905 tCO2e GHG emissions.
- ♦ The water intensity in 2022 decreased by 2.3% from that in 2021.
- ♦ Waste emissions in 2022 decreased by 31.03% from that in 2021.



- Organized numerous professional & general knowledge courses across different disciplines, training a total of 1,135 persons & accumulating 1,969 lecture hours.
- ♦ 100% of employees regularly received performance appraisals and career development reviews according to gender or work position ranks within the company.
- Pay attention to employees' health via hiring medical professions to conduct regular on-site health services around
   3-4 times/month. Non-Occurrence of occupational disasters.
- Industry-Academy research & cooperation with PhD, Masters, and undergrad students with Institution of Electronics of National Taiwan University, and Institution of Telecommunications Engineering of National Yang Ming Chiao Tung University.
- ♦ Donated a total of 3 batches of OA desks to government organizations to create a comfortable environment for people of disability, physical or mental disabilities, and elderly.
- Employees volunteer group participated in 4 Christmas charity activities to drive fundraising for children in Nepal.
- Sponsorship NT\$105,000 along with 200 tree-planting action with the organizer TOFA to motivate employees to environment preservation, and promote our commitment to environmental sustainability.

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## Thank you

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