

# **Bridge Everything with Connectivity**





Founded Jan. 2004

Listed in TSE

Nov. 2015

Customers

350+

**Products** 

270+



# **Business Operation**

Growing position in WiFi- WiFi 6 and Beyond

+

Diversified offering in IoT ad Mobile applications



Excellent technical depth in multiple aspects



Best partner and Excellent Customer Service

Long term value with technology and market Strategy



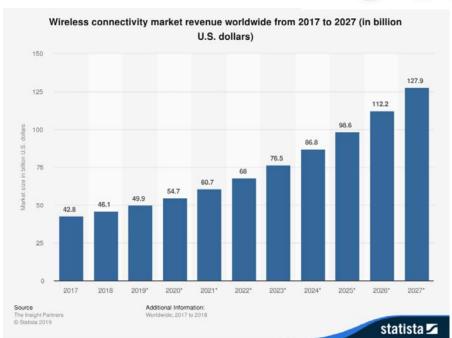


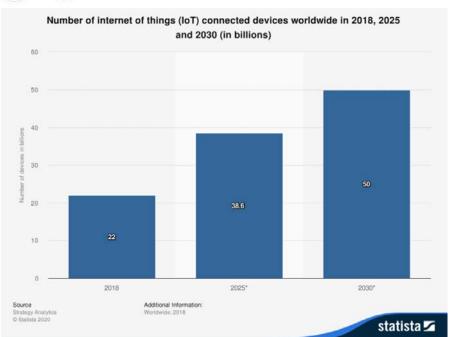
## In Fast Growing Market -Bridges Everyone



WiFi Growth

#### IoT Growth







# With Dramatic Market Opportunity







WiFi- Networking

AP Router, Cable Modem, Gateway, PON/ GPON



WiFi- Consumer

\$100 TAM

Mesh cam., Gaming, Smart Speaker, Stereo, STB/ OTT



Mobile

\$1,000 TAM

Smart Phone, Feature Phone





Sensor/IoT

\$50 TAM

Smart Lighting, Smart Home, Industrial, Security, Meters

Unit: US\$ Million



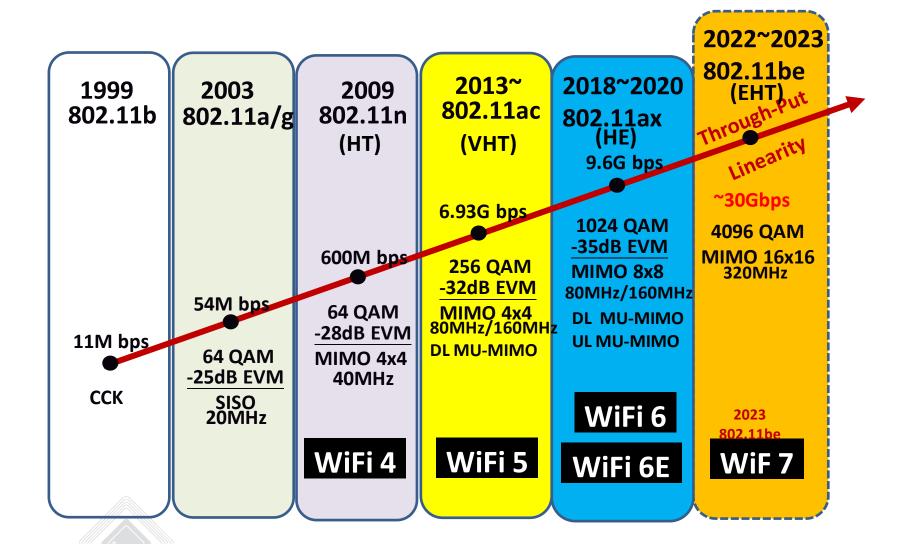


# We Developed Broad Customers Portfolio

Europe/ US/ Korea/ Japan/ China/ Taiwan/ Asia..... technicolor tp-link NETGEAR' Google freebox Sagemcom LIBERTY GLOBAI amazon & motorola Telefunica FiberHome Actiontec COMMSCOPE Hisense SONY SAMSUNG Skyworth EIZLI OPPO BUFFALO. Türk Telekom Coolpad StarNet Rostelecom **ROMTELECOM** kt L<sub>S</sub> Microsoft



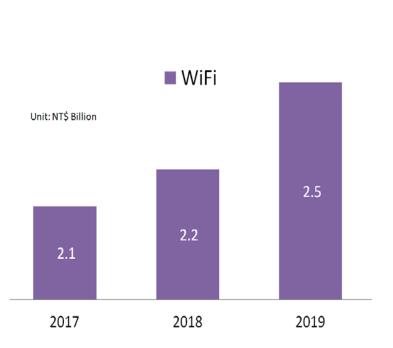
### WiFi Evolutions





### Our WiFi RFFE Continue Grow in

- WiFi5 and WiFi6
- Networking and Consumer Market



WiFi FEM						
DSL	PON	AP	Cable	STB		
20%	30%	40%	5%	5%		
0						

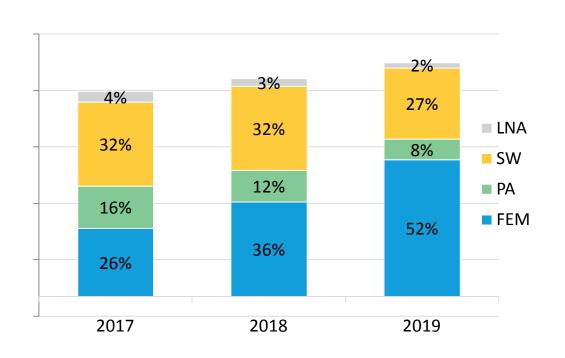




# Win in High Performance FEM and 3<sup>rd</sup> Parties' Platform

High Performance FEM Win more Markets

Win Reference/AVL in WiFi Platforms

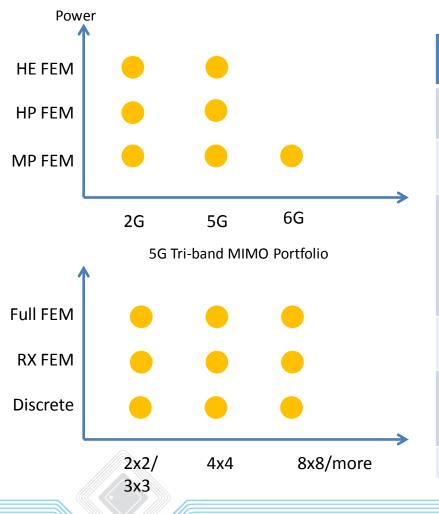








# Complete WiFi 6 Offering for 802.11ax – Up to 160Mhz-BW/MCS11



	2Ghz/5Ghz	Feature	Charac.
11ac NC	V		High linearity
11ax NC	V	Coupler PD	High linearity
Mobile/Batt ery-op WiFi	V	Coupler PD	Minimum Standby power and Form factor
UHE FEM	V	PD	Ultra efficiency
Discrete	V		PA, LNA, Switch, Diplexer
Filter	V (2Ghz)		WiFi Filter

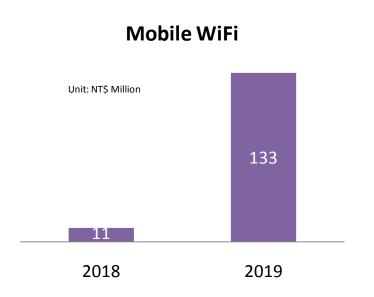


## Mobile

- FM Tuner continue win S11, Note11, S20...with TypeC concept
- LNA ramp up in Brand phone







Mobile					
WiFi	FM	RFFE Component			
Rx-FEM Full-FEM Switch	Broadcasting FM Tuner	LNA, Switch, Antenna Tuner, Filter, DPX			



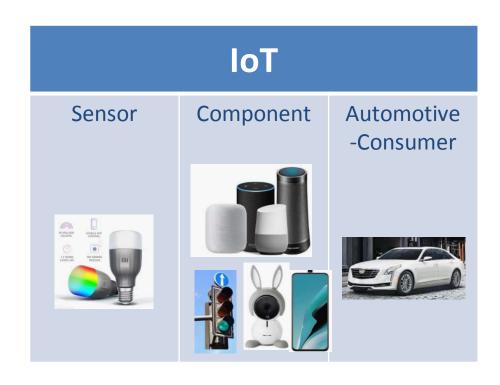


# **IoT Moving Up**

- Automotive RFFE start MP
- WiFi/BT RFFE shipping and design-win
- Sensor design-win smart lighting in 5Ghz and 10G









#### **Business Wins**

#### WiFi5/WiFi6 – Connectivity

- Continue to get approved on WiFi6 reference designs in Broadcom AP, DSL and STB platforms.
- Get approved on WiFi6 reference design in Quantenna platforms.
- Win WiFi6 projects in branding customers –
  Netgear, Telefornica, ZyXel, Humax, Turkish Telecom
- Win WiFi6 projects in Huawei

#### WiFi5 – Mobile

 Continue to win WiFi5 projects in Qualcomm and MTK mobile platforms in Lenovo, Samsung, LG smart phones

#### Cable/DOCSIS Switch

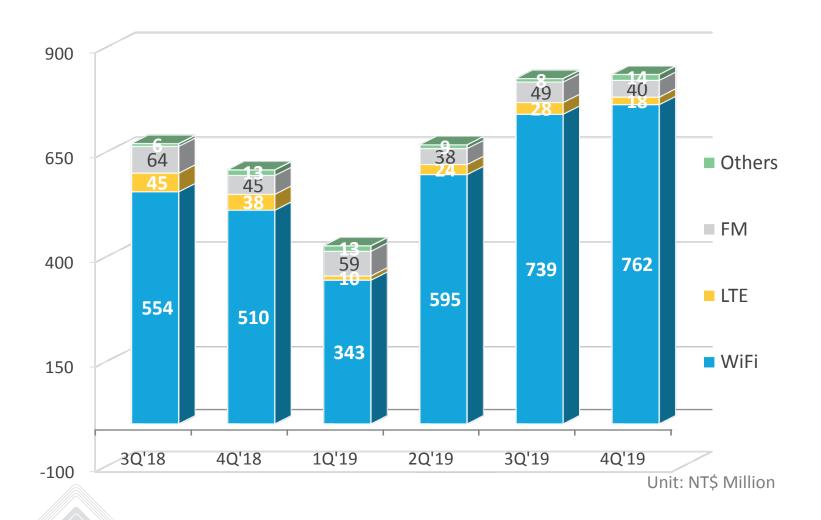
 Win cable/DOCSIS switch projects in Commscope, Sagemcom, Technicolor for cable modems applications

#### Mobile SW/LNA

 Continue to win new models in Samsung, Lenovo and LG smart phones

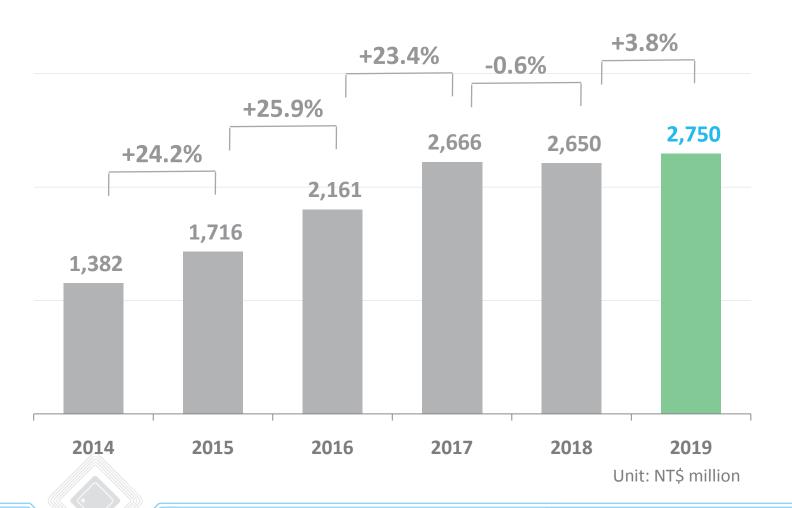


# **Overall Revenue – Market Segments**



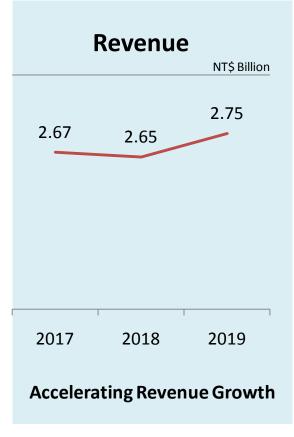


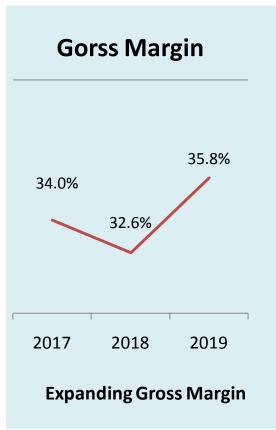
### Net Sales 2014-2019

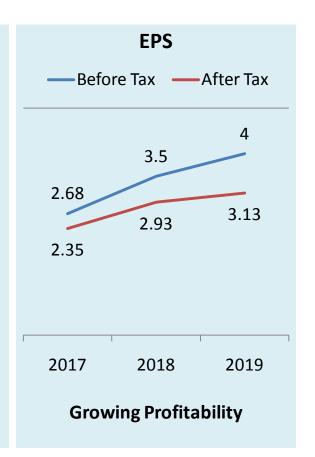




#### **Financial Momentum and Growth**









# 2019 Q4 P&L

	2019	9 Q4	2019	9 Q3	QoQ	2018	3 Q4	YoY
Amount:NT\$ MN	Amount	%	Amount	%	%	Amount	%	%
		_		_				
Net Sales	834	100.0%	824	100.0%	1.2%	606	100.0%	37.6%
Gross Margin	258	30.9%	309	37.5%	-16.5%	210	34.6%	22.9%
Operating Expense	200	24.0%	189	22.9%	5.8%	164	27.1%	22.0%
<b>Operating Profit</b>	58	7.0%	120	14.6%	-51.7%	46	7.5%	26.1%
Non-Op. Profits(Loss)	-1	-0.1%	0	0.0%		1	0.2%	-200.0%
Net Income before Tax	57	6.8%	120	14.6%	-52.5%	47	7.7%	21.3%
Net Income after Tax	44	5.3%	96	11.7%	-54.2%	40	6.6%	10.0%
EPS	0.73		1.57			0.65		



# RichWave